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**CashBack for Communities Report**

**The Prince’s Trust Scotland – Development Awards**

**Annual Report 2016/17 Including Quarter 4**

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**Summary**

Quarter 4 has been a very productive and successful three months for The Prince’s Trust Development Awards team and we have managed to support 208 young people during this period. Quarter 4 has also seen some significant changes in the way we deliver the Development Awards programme in Scotland to enable us to support even more young people in the future. Details of these changes have been given below.

Our annual target for 2016/17 was to provide 850 young people in Scotland with a Development Award to remove the financial barriers which were hindering them in gaining employment, moving into education or training, self-employment or the voluntary sector. Unfortunately by the end of the financial year we had not managed to meet our target and had supported a total of 750 young people into positive destinations. Although we did not reach the planned number of 850 young people we have still supported a significant amount of Scotland’s disadvantaged young people and helped them to move on with their lives. The Development Awards team still consists of two FTE Programme Executives and one Programme Manager at 0.3 and all have a Scotland wide remit. In quarter 4 we initiated a needs based recruitment drive to engage more volunteers across Scotland to meet our demand and targets moving forward. This is ongoing, but we estimate that by the end of quarter 1 we will have an additional 56 volunteers to compliment the 100 existing volunteers who support the Development Awards programme across Scotland. Our volunteers are still key to the programme’s success and we could not reach and support the young people that we do without their dedication and support. At the beginning of quarter 4 we decided to implement an aggressive recruitment strategy to try and engage more referral partners, generate more interest in the Development Awards programme and ultimately reach out to and support more of Scotland’s disadvantaged young people. This strategy was put in place due to an unexpected drop in our young people enquiries coming through our website due to a new database and enquiries system that had been introduced by our National Team. As a result of this we took a pro-active approach to promoting the programme and the two Development Awards Executives were tasked with undertaking more outreach and partnership development as part of their roles. Over quarter four we developed new relationships with The Shaw Trust, National Autistic Society, North United Communities Ltd and the Scottish Refugee Council. Our Development Awards Executives have also taken a pro-active approach and have already met with some of the 17 CashBack partners including Scottish Football Association, Action for Children, Celtic Foundation and Ocean Youth Trust. They will continue to develop relationships within the CashBack network and maintain good working relationships as we move forward into CashBack phase 4. Over 2016/17 we have also attended several recruitment fairs via City of Glasgow College and our Outreach Team based within in Prince’s Trust Wolfson Centre. These have also been an excellent means of spreading the word about CashBack for Communities and the Development Awards programme and as a result of attending these we have seen a steady stream of referrals coming through to us.

The funding that we have received from CashBack for communities over the last year and over the whole of phase 3 has been fantastic for the Prince’s Trust and has enabled us to support more young people across Scotland than we have done historically. A breakdown of spend and numbers of young people supported in each Local authority is given in **Appendix 1** of this report and a breakdown of the different types of award, young people’s electoral district and postcodes is detailed in **Appendix 2.**

As a result of their success last year we decided to host even more Development Awards open days this year and by year end we had held a total of 12 open days across our Glasgow, Edinburgh and Dundee centres. These open days have proved to be a fantastic way of engaging young people and allows us to support numerous young people over the course of 1 day, thus using minimum resource and gaining maximum effect. We will continue to deliver these open days in the future and are planning on creating a calendar of events so that we can plan in advance and also promote the wonderful work that the CashBack for Communities funding does in supporting young people into positive destinations.

**Finance**

Below is a financial snapshot from Quarter 4 Balanced Scorecard. The full balanced scorecard from Quarter 4 has been sent to Inspiring Scotland along with this report.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Dashboard: Measure | Metric | **Quarterly** |  | **Annual** |   |
| Actual | Target | Variance | Actual | Budget | Variance |
|   |   |   |   |   |   |   |   |
| Actual Spend v Planned | £ | 49,127 | 51,000 | 1873 |  £ 216,205  |  204,000  | -12,205 |
| ~ spend on Awards  | £ | 40,127  | 42,000 | 1873 |  £ 180,205  |  168,000  | -12,205 |
| ~ Marketing  | £ | 1,200  | 1,200 | 0 |  £ 4,800  |  4,800  | 0 |
| ~ Management / Overhead | £ | 3,675  | 3,675 | 0 |  £ 14,700  |  14,700  | 0 |
| ~ Evaluation | £ | 4,125  | 4,125 | 0 |  £ 16,500  |  16,5000 | 0 |
| **Funding Leveraged v Plan - Actual YTD v Plan (annual)** | £ | 0 | 0 | 0 | 0 | 0 | 0 |
| Number of Months Financial Cover (Reserves) | No. | 1 | 1 | 0 | 4 | 4 | 0 |

**Statistics**

**Prince’s Trust Target Needs Statistics**

For the quarter 4 of 2016/2017 the statistics for the 208 young people funded are given in the table below. The statistics for the 750 young people funded over the financial year 2015/2016 are also included in the table:

|  |  |
| --- | --- |
| **Quarter 4** | **Financial Year 2016/2017** |
| Males – 136 = 65% | Males – 479 = 64% |
| Females – 72 = 35% | Females – 271 = 36% |
| Single Parents – 9 = 4% | Single Parents – 29 = 4% |
| In or leaving care – 13 = 6% | In or leaving care – 34 = 5% |
| Refugee/Asylum Seeker – 5 = 2% | Refugee/Asylum Seeker – 11 = 1% |
| Educational Underachievers - 69 = 33% | Educational Underachievers – 376 = 50% |
| Homeless – 17 = 8% | Homeless – 46 = 6% |
| Unemployed – 118 = 57% | Unemployed – 588 = 78% |
| Local Authorities – 31/32 = 97% | Local Authorities – 31/32 = 97% |

**Young People Feedback**

Outcome statistics are gathered and measured by results received from our 3 month text survey process which is carried out with young people 3 months after receipt of their Development Award. As a result of the survey being send 3 months after the young people have received their award this does not show data for the full year of 2016/17. Those young people who received an award after February 2017 will not be surveyed until May 2017. This is a nationwide process which is co-ordinated by the London Head Office of The Prince’s Trust. At the time of the survey 548 young people were sent a text survey and results are shown below for Scotland:

* Number of text survey’s sent = 548
* Number of responses received = 136
* Number of total positive outcomes from responses received = 121
* Number of young people in employment outcome = 73
* Number of young people in education or training outcome = 52
* Number of young people in voluntary work outcome = 11

An independent Survey Monkey undertaken by the Development Awards team has been run as required by CashBack for Communities. The aim of this survey is to capture additional evaluative detail which is not captured by our text survey results. There were 25 respondents to the survey this year and details of the questions asked, responses received and percentages are detailed below:

|  |  |
| --- | --- |
| **How did Development Awards help you?** |  |
| **Total responses received: 25** |   |
| **Answer choices** | **Responses** | **Percentage** |
| Equipment/Materials | 5 | 20.00% |
| Work clothing | 3 | 12% |
| Course fees | 7 | 28.00% |
| Training | 2 | 8.00% |
| Skills | 0 | 0.00% |
| Travel to work | 4 | 15% |
| Qualifications | 3 | 12% |
| Accreditation | 1 | 5.00% |
| **What are you doing now?** |   |
| **Total responses received: 11** |   |
| **Answer choices** | **Responses** | **Percentage** |
| Education | 2 | 19.00% |
| Training | 0 | 0.00% |
| Employment | 6 | 54.00% |
| Self-Employment | 3 | 27.00% |
| Volunteering | 0 | 0.00% |
| **How do you feel about life now?** |   |
| **Total responses received: 18** |   |
| **Answer choices** | **Responses** | **Percentage** |
| Very happy | 7 | 38.00% |
| Quite happy | 6 | 33.00% |
| Neither happy or unhappy | 3 | 17.00% |
| Quite unhappy | 2 | 12.00% |
| Very unhappy | 0 | 0.00% |
| **Has your confidence increased since receiving a Development Award?** |   |
| **Total responses received 20** |   |
| **Answer choices** | **Responses** | **Percentage** |
| Greatly | 3 | 15.00% |
| Some improvement | 10 | 50.00% |
| About the same | 6 | 30.00% |
| Not at all | 1 | 5.00% |
| **Have your skills improved since receiving a Development Award?** |   |
| **Total responses received 18** |   |
| **Answer choices** | **Responses** | **Percentage** |
| Greatly | 5 | 28.00% |
| Some improvement | 7 | 38.00% |
| About the same | 5 | 28.00% |
| Not at all | 1 | 6.00% |

**Equalities**

The Prince’s Trust values diversity and works with a diverse range of young people from various different backgrounds, religions, gender, sexual orientation, ethnicities etc. All staff who work at The Prince’s Trust have completed our Diversity Training as part of their roles and are familiar with our diversity policy.

From 1st January 2017 to 31st March 2017 208 Development Awards were issued to young people. A breakdown of those awards is given in the table below by gender. For the financial year 2016/2017 the gender statistics for the 750 young people funded are also included.

|  |  |
| --- | --- |
| **Quarter 4** | **Financial Year 2016/17** |
| Total number of males – 136 = 65% | Total number of males – 479 = 64% |
| Total Number of Females – 72 = 35% | Total number of females – 271 = 36% |

In comparison to quarter 4 of 2015/16 we have managed to narrow the gender divide by supporting more young females with Development Awards over 2016/17. The table below details these figures:

|  |  |
| --- | --- |
| **Quarter 4 2015/16** | **Quarter 4 2016/17** |
| Total number of females supported = 34 | Total number of females supported = 72 |

The Development Awards team continues to strive to address the gender gap between young males and females that we help via our CashBack funding. Although we would never turn any young person away who meets our eligibility criteria we have been targeting areas where there tends to be more females than males in order to try and address the ratio of males and females that we support. We are continuing to support young females who are coming through our Get Into Beauty employability programme and have supported them with funding for equipment and tools if they have secured employment at the end of the programme. We have made excellent progress in supporting young females in Ayrshire this year where we have funded several young mothers to undertake a nail technician’s course. This was delivered in partnership with South Ayrshire Council and the Developing the Young Workforce initiative (DYW). This was a particularly good project which also generated some very positive local press coverage. We have been working closely with our referral partner in Glasgow Revival Retreat Training Academy this year also. This organisation also trains young unemployed females in all aspects within the beauty industry. In February 2016 we trained one of the staff from Revival Retreat to become one of our Volunteer Assessors. This will enable her to assess any young people coming through the training academy who would benefit from a Development Award. It will make for a quicker process in getting the young people funding when they need it.

This year we have also built on our relationship with the Scottish Prison Service and have been out to Lowmoss Prison and Polmont Young Offenders Institution. As the money from CashBack for Communities comes from the proceeds of crime in Scotland it has been fantastic to use this in trying to assist some young people who are due for release and help them to get into a positive outcome on their release from custody. We are planning on developing talks with Addiewell prison and also Kibble Young Offenders Centre and hope to progress this over the next month.

Recently The Prince’s Trust merged with a U.K wide organisation called Mosaic and it is now known as The Prince’s Trust Mosaic programme. The programme’s main aim is to support young disadvantaged Muslims in Scotland through mentoring. Although the programme is small in Scotland at present, we have managed to support some of these young people through our Development Awards and the CashBack funding which we hope to build on moving forward.

**Communications**

Over quarter 4 our two Development Awards Executives have been promoting the programme with a wide range of potential new referral organisations. This has proved to be a positive approach and we have seen a rise in interest for our Development Awards CashBack funding to support the range of young people who these organisations work with. We have sought support in completing the administrative side of the Programme Executives role from our Programme Support team in Glasgow, which has freed up more of the Development Awards Executive’s time to promote the excellent work that the programme does across Scotland.

We were given the opportunity to attend the CashBack Portfolio day this year in Edinburgh which was an excellent opportunity for us to present what we do on Development Awards and the impact that the funding can make to young people’s lives. We have built on this over the last couple of months and have met with several of the CashBack partners to generate more interest in the programme and drive up the number of referrals that we receive from them.

We continue to promote Develop Awards through a wide variety of mediums and through our network of volunteers across Scotland. We received some excellent local media coverage in Ayrshire this year, have been promoting CashBack via social media, our website, volunteer monthly newsletter, leaflet distribution and by taking our CashBack banners to open days and recruitment fairs across the country. We also promoted during the recent CashBack Thunderclap campaign.

We are always seeking to obtain good news stories and case studies from young people that we have supported with the CashBack funding. We aim to develop this moving forward and plan on obtaining more and better quality case studies in the future.

**Future**

Moving forward Development Awards are planning to host 12 more open days across Scotland. These will take place in Glasgow, Edinburgh and Dundee and are an excellent opportunity for us to reach out to even more young people over the coming year.

We will be maintaining the existing relationships that we have with the CashBack partners to generate more referrals for awards and we are working hard at building other relationships with potential new referral partners. I am positive that our team will manage to develop new partnerships across Scotland this year which will assist us in gaining even more referrals for Development Awards. We plan moving forward to capture more high quality case studies from young people who have been supported via a Development Award. We will look at developing a new template for these as they currently don’t capture as much information as we would like. A case study from one of our supported young people is included in **Appendix 3**

We will be promoting the programme more via social media this year and now have more flexibility when using the Prince’s Trust’s social media accounts. This function sat solely within our marketing/communications team, but we have been given permission moving forward to use this within our team. This will be hugely beneficial to us and will allow us to promote our open days, upload photo’s with the cashback banners and generally promote the excellent work that the CashBack for Communities funding allows us to do across Scotland.

We will create a calendar of events this year and make this as visible as possible for our referral partners and others who may be interested in the programme. We are hopeful also that we can invite one of the Government Ministers along to one of our open days to witness the excellent work that the Development Awards programme does.

We plan to continue to work alongside Skills Development Scotland this year and inform young people of their individual learning accounts which can work in conjunction with a Development Award to support young people into a positive destination.

**Douglas Bain Enterprise & Awards Manager April 2017**

**Appendix 1**

**Local Authority breakdown of young people and spend for Q4 - 1st January to 31st March 2017**

|  |
| --- |
|  **Local Authority** |
| **16-17 Quarter 4 - People** |  | **16-17** **Quarter 4 – Spend** |
| Aberdeen | 0 |  | £0 |
| Aberdeenshire | 0 |  | £0 |
| Angus | 2 |  | £440.96 |
| Argyll and Bute | 0 |  | £0 |
| Clackmannanshire | 0 |  | £0 |
| Dumfries and Galloway | 0 |  | £0 |
| Dundee | 6 |  | £897.97 |
| East Ayrshire | 19 |  | £2518.98 |
| East Dunbartonshire | 6 |  | £1302.30 |
| East Lothian | 2 |  | £440 |
| East Renfrewshire | 0 |  | £0 |
| Edinburgh | 4 |  | £594.50 |
| Eilean Siar | 0 |  | £0 |
| Falkirk | 1 |  | £240 |
| Fife | 2 |  | £414 |
| Glasgow | 59 |  | £11935.19 |
| Highland | 1 |  | £220 |
| Inverclyde | 0 |  | £0 |
| Midlothian | 1 |  | £220 |
| Moray | 0 |  | £0 |
| North Ayrshire | 2 |  | £60 |
| North Lanarkshire | 3 |  | £660 |
| Orkney | 0 |  | £0 |
| Perth and Kinross | 1 |  | £200 |
| Renfrewshire | 2 |  | £203.70 |
| Scottish Borders | 0 |  | £0 |
| Shetland | 0 |  | £0 |
| South Ayrshire | 82 |  | £13095 |
| South Lanarkshire | 9 |  | £1912 |
| Stirling | 0 |  | £0 |
| West Dunbartonshire | 5 |  | £976.69 |
| West Lothian | 1 |  | £220 |
| **TOTALS** | **208** |  | **£36551.29** |

**Local Authority breakdown of young people and spend full year April 1st 2016 to March 31st 2017**

|  |
| --- |
|  **Local Authority** |
| **16-17** **Year End People** |  | **16-17** **Year End Spend** |
| Aberdeen | 5 |  | £2123.52 |
| Aberdeenshire | 2 |  | £311.49 |
| Angus | 8 |  | £2061.14 |
| Argyll and Bute | 1 |  | £353.61 |
| Clackmannanshire | 1 |  | £341.06 |
| Dumfries and Galloway | 1 |  | £422.05 |
| Dundee | 20 |  | £4873.45 |
| East Ayrshire | 51 |  | £10979.39 |
| East Dunbartonshire | 26 |  | £8057.86 |
| East Lothian | 8 |  | £1627.26 |
| East Renfrewshire | 7 |  | £2215.11 |
| Edinburgh | 27 |  | £5211.47 |
| Eilean Siar | 2 |  | £969.57 |
| Falkirk | 12 |  | £4050.20 |
| Fife | 21 |  | £6626.38 |
| Glasgow | 289 |  | £87025.23 |
| Highland | 5 |  | £1851.97 |
| Inverclyde | 2 |  | £342.20 |
| Midlothian | 2 |  | £453.99 |
| Moray | 2 |  | £570.33 |
| North Ayrshire | 22 |  | £3700.34 |
| North Lanarkshire | 24 |  | £6509.65 |
| Orkney | 2 |  | £250.95 |
| Perth and Kinross | 2 |  | £479.08 |
| Renfrewshire | 34 |  | £12120.00 |
| Scottish Borders | 3 |  | £585.16 |
| Shetland | 0 |  | £0 |
| South Ayrshire | 111 |  | £20777.75 |
| South Lanarkshire | 30 |  | £9128.04 |
| Stirling | 2 |  | £798.47 |
| West Dunbartonshire | 22 |  | £7604.59 |
| West Lothian | 6 |  | £1578.69 |
| **TOTALS** | **750** |  | **£204000.00** |

**Appendix 2**

**Quarter 4 breakdown of Award Category, Young people’s postcode and Electoral District.**

|  |  |  |
| --- | --- | --- |
| **Postcode** | **Electoral District** | **Award Category** |
| KA8 0NA | South Ayrshire | Course Fees |
| KA26 0NY | South Ayrshire | Course Fees |
| KA19 8BP | South Ayrshire | Course Fees |
| KA19 8JF | South Ayrshire | Course Fees |
| KA6 7BE | East Ayrshire | Course Fees |
| KA9 1DQ | South Ayrshire | Course Fees |
| KA8 9NN | South Ayrshire | Course Fees |
| KA6 6LB | South Ayrshire | Course Fees |
| KA5 6RJ | East Ayrshire | Course Fees |
| KA6 6EA | East Ayrshire | Course Fees |
| KA26 0DH | South Ayrshire | Course Fees |
| KA19 7EA | South Ayrshire | Course Fees |
| KA1 5PW | South Ayrshire | Course Fees |
| KA6 6GZ | East Ayrshire | Course Fees |
| KA1 5RF | South Ayrshire | Course Fees |
| KA26 0BJ | South Ayrshire | Course Fees |
| KA26 0BL | South Ayrshire | Course Fees |
| KA26 0BL | South Ayrshire | Course Fees |
| KA9 2HF | South Ayrshire | Course Fees |
| KA9 2NJ | South Ayrshire | Course Fees |
| KA26 9EQ | South Ayrshire | Course Fees |
| KA26 9NX | South Ayrshire | Course Fees |
| KA22 7AW | North Ayrshire | Course Fees |
| KA9 2LF | South Ayrshire | Course Fees |
| KA19 7AU | South Ayrshire | Course Fees |
| KA8 9ER | South Ayrshire | Course Fees |
| KA8 0NE | South Ayrshire | Course Fees |
| KA26 0DA | South Ayrshire | Course Fees |
| KA6 5AJ | South Ayrshire | Course Fees |
| KA12 9HH | North Ayrshire | Course Fees |
| KA9 2JH | South Ayrshire | Course Fees |
| KA9 1EZ | South Ayrshire | Course Fees |
| KA19 8EE | South Ayrshire | Course Fees |
| KA6 7TX | East Ayrshire | Course Fees |
| KA26 9JL | South Ayrshire | Course Fees |
| KA6 5JX | South Ayrshire | Course Fees |
| KA9 1TX | South Ayrshire | Course Fees |
| KA19 7AP | South Ayrshire | Course Fees |
| KA9 1EU | South Ayrshire | Course Fees |
| KA26 0TP | South Ayrshire | Course Fees |
| KA19 7BN | South Ayrshire | Course Fees |
| KA8 8AZ | South Ayrshire | Course Fees |
| KA7 3DS | South Ayrshire | Equipment/Materials/Tools |
| KA6 6QH | East Ayrshire | Course Fees |
| KA26 9NP | South Ayrshire | Course Fees |
| KA1 4SX | East Ayrshire | Clothing |
| KA19 8DR | South Ayrshire | Course Fees |
| KA6 6DW | East Ayrshire | Course Fees |
| KA9 2SQ | South Ayrshire | Course Fees |
| KA26 9AX | South Ayrshire | Course Fees |
| KA6 6DS | East Ayrshire | Course Fees |
| KA8 8NY | South Ayrshire | Course Fees |
| KA7 3HF | South Ayrshire | Course Fees |
| KA8 0RJ | South Ayrshire | Course Fees |
| KA26 9SG | South Ayrshire | Course Fees |
| KA6 6BY | South Ayrshire | Course Fees |
| KA26 0JY | South Ayrshire | Course Fees |
| KA1 5PW | South Ayrshire | Course Fees |
| KA10 6PQ | South Ayrshire | Course Fees |
| KA8 8BQ | South Ayrshire | Course Fees |
| KA1 4PZ | East Ayrshire | Course Fees |
| KA19 8FF | South Ayrshire | Course Fees |
| KA26 0NZ | South Ayrshire | Course Fees |
| KA26 0DG | South Ayrshire | Course Fees |
| KA2 0JF | East Ayrshire | Equipment/Materials/Tools |
| KA19 7AG | South Ayrshire | Course Fees |
| KA26 9RW | South Ayrshire | Course Fees |
| KA8 9DQ | South Ayrshire | Course Fees |
| KA26 0EY | South Ayrshire | Course Fees |
| KA19 7RH | South Ayrshire | Course Fees |
| KA26 0BT | South Ayrshire | Course Fees |
| KA6 6DD | East Ayrshire | Course Fees |
| KA6 7AE | East Ayrshire | Course Fees |
| KA19 8FD | South Ayrshire | Course Fees |
| KA26 9AE | South Ayrshire | Course Fees |
| KA8 0RF | South Ayrshire | Course Fees |
| KA26 0QP | South Ayrshire | Course Fees |
| KA19 8DW | South Ayrshire | Course Fees |
| KA3 2EG | East Ayrshire | Equipment/Materials/Tools |
| KA8 0RA | South Ayrshire | Course Fees |
| KA6 6LP | South Ayrshire |   |
| KA26 0BD | South Ayrshire | Course Fees |
| KA19 8AX | South Ayrshire | Course Fees |
| KA9 2AA | South Ayrshire | Course Fees |
| KA1 3RU | East Ayrshire | Course Fees |
| KA3 1HH | East Ayrshire | Course Fees |
| KA6 6JY | South Ayrshire | Course Fees |
| KA18 4PJ | East Ayrshire | Equipment/Materials/Tools |
| KA8 0NZ | South Ayrshire | Course Fees |
| KA26 0ES | South Ayrshire | Course Fees |
| KA19 7BL | South Ayrshire | Course Fees |
| KA26 9TA | South Ayrshire | Course Fees |
| KA26 9TA | South Ayrshire | Course Fees |
| KA19 7HN | South Ayrshire | Course Fees |
| KA26 9DW | South Ayrshire | Course Fees |
| KA19 7BN | South Ayrshire | Course Fees |
| KA9 2LY | South Ayrshire | Course Fees |
| KA19 8FD | South Ayrshire | Course Fees |
| KA6 7AY | East Ayrshire | Course Fees |
| KA26 0SJ | South Ayrshire | Course Fees |
| KA19 8ET | South Ayrshire | Course Fees |
| KA16 9HL | East Ayrshire | Equipment/Materials/Tools |
| KA7 3SF | South Ayrshire | Course Fees and Equipment/Materials/Tools |
| G81 4PG | West Dunbartonshire | Course Fees |
| G81 4LG | West Dunbartonshire | Course Fees |
| G66 3BQ | East Dunbartonshire | Course Fees |
| G81 1AN | West Dunbartonshire | Clothing |
| EH16 6QL | City of Edinburgh | Travel |
| EH15 3PX | City of Edinburgh | Course Fees |
| EH22 2JY | Midlothian | Travel |
| EH33 1JA | East Lothian | Course Fees |
| EH5 2JA | City of Edinburgh | Travel |
| EH5 2HS | City of Edinburgh | Course Fees |
| EH54 9ET | West Lothian | Course Fees |
| EH21 8PA | East Lothian | Course Fees |
| KY7 6XY | Fife | Equipment/Materials/Tools |
| KY7 6BN | Fife | Equipment/Materials/Tools |
| FK6 5AU | Falkirk | Course Fees |
| G4 0PQ | Glasgow City | Course Fees |
| G22 5ER | Glasgow City | Course Fees |
| G15 7XU | Glasgow City | Course Fees |
| G46 8ET | Glasgow City | Course Fees |
| G45 0DR | Glasgow City | Course Fees |
| G66 7HL | East Dunbartonshire | Course Fees |
| G31 4UG | Glasgow City | Course Fees |
| G45 9QQ | Glasgow City | Course Fees |
| G52 1EB | Glasgow City | Course Fees |
| G53 5TJ | Glasgow City | Course Fees |
| G32 6FW | Glasgow City | Course Fees |
| G33 3SU | Glasgow City | Course Fees |
| G81 3BW | West Dunbartonshire | Equipment/Materials/Tools |
| G33 4HE | Glasgow City | Course Fees |
| G42 7PX | Glasgow City | Course Fees |
| ML9 3JD | South Lanarkshire | Course Fees |
| G20 8DN | Glasgow City | Course Fees |
| G23 5AN | Glasgow City | Clothing |
| G4 9YQ | Glasgow City | SIA badge |
| G44 4QD | Glasgow City | Course Fees |
| G33 2AG | Glasgow City | Course Fees |
| G72 7PF | South Lanarkshire | Course Fees |
| G13 3UP | Glasgow City | Course Fees |
| G33 5QX | Glasgow City | Course Fees |
| G13 4PA | Glasgow City | Course Fees |
| G40 3HP | Glasgow City | Course Fees |
| G31 4HA | Glasgow City | Course Fees |
| G81 5EB | West Dunbartonshire | Course Fees |
| DD5 2LZ | Dundee City | Course Fees |
| G73 4LU | South Lanarkshire | Course Fees |
| G52 1DJ | Glasgow City | Course Fees |
| G40 2LW | Glasgow City | Equipment/Materials/Tools and Travel |
| G22 7JP | Glasgow City | Course Fees |
| G14 0ST | Glasgow City | Course Fees |
| G66 5HJ | East Dunbartonshire | Course Fees |
| G51 3SE | Glasgow City | Course Fees |
| G22 7LT | Glasgow City | CCTV Badge |
| G42 9LF | Glasgow City | Equipment/Materials/Tools |
| G69 6LB | Glasgow City | Equipment/Materials/Tools |
| G45 9DS | Glasgow City | Course Fees |
| G53 6JX | Glasgow City | Course Fees |
| G22 6JU | Glasgow City | Course Fees |
| G51 4BE | Glasgow City | Course Fees |
| G20 0HR | Glasgow City | Course Fees |
| G32 8UN | Glasgow City | Clothing |
| G52 3NS | Glasgow City | Course Fees |
| G33 1EL | Glasgow City | Course Fees |
| G5 8RE | Glasgow City | Clothing |
| G61 4LQ | East Dunbartonshire | Course Fees |
| G64 1RE | East Dunbartonshire | Course Fees |
| G52 3JJ | Glasgow City | Course Fees |
| G52 2JR | Glasgow City | SIA Badge |
| G4 0XF | Glasgow City | SIA Badge |
| G31 3NX | Glasgow City | Course Fees |
| G22 6BN | Glasgow City | Course Fees |
| G33 4LZ | Glasgow City | ID |
| G21 3BX | Glasgow City | Course Fees |
| G33 4PE | Glasgow City | Clothing |
| G45 0DH | Glasgow City | Course Fees |
| G20 8NG | Glasgow City | Travel |
| G69 6NU | Glasgow City | Course Fees |
| G33 5QX | Glasgow City | Course Fees |
| G34 9EF | Glasgow City | Course Fees |
| G22 7DP | Glasgow City | Course Fees |
| G64 1NA | East Dunbartonshire | Course Fees |
| G22 7AY | Glasgow City | Clothing |
| G73 1HY | South Lanarkshire | Course Fees |
| G53 5XD | Glasgow City | Course Fees |
| G34 0EF | Glasgow City | Course Fees |
| G73 1JX | South Lanarkshire | Course Fees |
| G73 4BD | South Lanarkshire | Course Fees |
| G43 2SE | Glasgow City | Course Fees |
| G21 3AA | Glasgow City | Course Fees |
| IV2 4UF | Highland | Equipment/Materials/Tools |
| ML4 1DG | North Lanarkshire | Equipment/Materials/Tools |
| ML2 0LF | North Lanarkshire | Course Fees |
| G74 4AD | South Lanarkshire | Course Fees and Travel |
| G72 7BD | South Lanarkshire | Course Fees |
| G68 9JE | North Lanarkshire | Course Fees |
| ML11 8QY | South Lanarkshire | Course Fees |
| PA3 1AJ | Renfrewshire | ID |
| PA8 6HH | Renfrewshire | Clothing and Travel |
| DD3 7BD | Dundee City | Travel |
| DD7 7SH | Angus | Equipment/Materials/Tools |
| DD4 7SU | Dundee City | Course Fees |
| DD2 2HP | Dundee City | Travel |
| DD2 5ER | Perth and Kinross | Course Fees and Equipment/Materials/Tools |
| DD9 6RP | Angus | Course Fees |
| DD3 7QJ | Dundee City | Equipment/Materials/Tools |
| DD5 1BE | Dundee City | Clothing |

**Appendix 3**

# Development Awards case study

|  |  |
| --- | --- |
| What’s your name? |  Jennifer Ann Watt |
| How old are you? |  24 |
| Where are you from? |  Lenzie, Glasgow |
| Why did you turn to The Prince’s Trust? (eg. unemployed, homelessness, sickness etc) |  I as unemployed and trying to get experience to apply for teaching jobs.   |
| Why did you apply to The Prince’s Trust for a Development Award? |  I applied for funding to complete my TEFL course so that I would be able to apply for English teaching jobs both in the UK and Abroad.     |
| What challenges did you face and how has The Prince’s Trust helped? | Financially, due to being on Universal Credit I was unable to pay for the course fees. It was a lot of money for me to pay upfront, however I knew if I could complete the course it could really help me get an English teaching job and get off benefits. I wanted to start building a career in something that I love and having the support and help of The Prince’s Trust gave me that opportunity.        |
| What has the outcome of the Development Award been? |  I am currently studying my TEFL course and hope to have it completed by end of the Summer and therefore allow me to apply for a teaching job starting in August this year. I have been really inspired with the possibilities of where potentially I could work, places such as China and Thailand.         |
| Do you have any future goals and how has The Prince’s Trust helped you focus on these goals? |  My future goal would be to be able to travel and teach around the world. I never thought it would be something I could actually do but with completing this course I feel it’s getting me one step closer to my dream. I want to support myself financially but still doing something I love and also feel I am good at.         |
| Would you recommend a Prince’s Trust Development Award to someone else in your position and why? |  Absolutely!! When I was told about the Princes Trust and that they might be able to support me with the TEFL course I kind of thought it would probably be a really difficult process and I probably won’t hear back. Lee-Anne from the team got back to me straight away and arranged a meeting. She was so helpful and friendly and took time to go through all the form with me. She kept me up to date via email on the stage that my application was at and within a day I found out I was successful and after that they had paid the money to TEFL within a few days so I was ready to begin about a week after I had applied.I honestly never expected that. I also feel the team are so passionate about finding out about you and your goals and that only helps to motivate you!      |
| Any additional comments? |  I would just say I am so grateful to be given the opportunity by The Prince’s Trust and also that I am so glad this service exists and does such brilliant work for Young People. I hope more young People like me are given the same support and opportunities. Thank You.     |